

## Module 8 - Unit 2

Fecha: \_\_\_\_\_

Nombres: \_\_\_\_\_ Apellidos: \_\_\_\_\_

Institución: \_\_\_\_\_ Curso: \_\_\_\_\_

### Read and answer

Alex: Good morning, Genny! You mentioned that you have a beautiful painting that you think I might be interested in. Could you describe it to me?

Genny: Hello, Alex! Sure, it's nice to see your interest. The painting is an original piece by a local artist. It's an impressionistic landscape with vibrant colors and energetic brushstrokes. It depicts a sunset at the beach with warm tones and golden reflections on the sea. It's truly captivating.

Alex: That sounds fascinating, Genny. I love impressionistic art, and I'm definitely intrigued by this painting. Do you have a price in mind?

Genny: I'm glad you like it, Alex. Regarding the price, I was thinking of \$800. However, I'm open to negotiation. What's your offer?

Alex: I understand, Genny. That seems like a reasonable price considering the originality and beauty of the painting. However, I'd like to make an offer of \$650. What do you think?

Genny: I understand, Alex. I appreciate your offer, but it would be difficult for me to accept \$650. Keep in mind that it's a unique piece, and the local artist is gaining recognition. Could you consider increasing your offer to \$750?

Alex: I understand your points, Genny. I'm really interested in the painting, and I understand its value. I appreciate your counteroffer of \$750, but my maximum budget would be \$700. Could you adjust to that price?

Genny: I understand, Alex, and I see your commitment. I'm willing to close the deal at \$700. I appreciate your interest in local art, and I know this painting will be in good hands with you.

Alex: Great, Genny! I'm excited to add this painting to my collection. I accept your offer of \$700. What's the next step? Can we arrange for the delivery?

Genny: Perfect, Alex! I'm delighted that we've reached an agreement. We can coordinate the delivery according to your convenience. Would you prefer to pick it up in person, or would you like us to ship it to you?

Alex: I appreciate your flexibility, Genny. I would prefer to pick it up in person as I'd like to appreciate it up close before taking it home. Can we agree on a convenient place and time for both of us?

Genny: Of course, Alex. We can meet at my art gallery this afternoon at 6 p.m. I'll send you the address in a private message. I hope you enjoy the painting as much as I have!

Alex: Excellent, Genny! I'll be there at 6 p.m. with pleasure. I appreciate your time and willingness to negotiate the price. I'm excited to see the painting in person. See you this afternoon!

What type of painting does Genny have?

- a) Abstract
- b) Impressionistic
- c) Realistic
- d) Cubist

How does Genny describe the painting?

- a) Monochromatic with bold lines
- b) Colorful with energetic brushstrokes
- c) Black and white with intricate details
- d) Minimalistic with geometric shapes

What price did Genny initially have in mind?

- a) \$600
- b) \$700
- c) \$800
- d) \$900

What is Alex's initial offer for the painting?

- a) \$650
- b) \$700
- c) \$750
- d) \$800

What is the final agreed-upon price for the painting?

- a) \$650
- b) \$800
- c) \$750
- d) \$700

How does Alex want to receive the painting?

- a) Ship it to his address
- b) Pick it up in person
- c) Meet at a neutral location
- d) Have it delivered by a courier

Where and when will Alex and Genny meet for the painting pickup?

- a) Art gallery, 6pm
- b) Coffee shop, 4 p.m.
- c) Park, 7 p.m.
- d) Museum, 5 p.m.